



February 7, 2020

Mr. Cellell Dalton
Interim County Administrator
Carroll County Virginia
605 – 1 Pine Street
Hillsville, Virginia 24343

Dear Mr. Dalton,

Waste Industries dba GFL Environmental would like to thank you for the opportunity, to provide a proposal for residential curbside garbage collection and commercial waste removal services. As you are aware; Waste Industries has partnered for many years with the Carroll County community to provide waste collection services and it is our sincere desire to continue to work with Carroll County for many years to come.

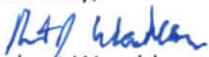
As you will see in the following price proposal we will provide a new 96 gallon roll out cart for each resident. The utilization of roll out carts is beneficial to the overall solid waste program by providing a uniform appearance in the community, eliminates the access to garbage by animals and protects against wind-blown loose litter from containers that are not secured. The roll out feature on the carts provide a convenient way for residents to locate their cart at the roadside without having to lift containers, boxes and heavy bags. It also enhances our employee's safety by eliminating potential needle-sticks and back strains and has proven an effective way to reduce worker comp claims and worker injuries. Our price proposal also continues our program of providing a reduction in the cost to provide residential collection service for the senior citizens of your community who may be on limited or fixed incomes. Our pricing for commercial entities is based on the various size of FE dumpsters and service level. Our proposal is based on the following terms and conditions and included in the following bullet points please note the price proposal to provide roll off hauling of waste from the Cana Convenience Site to the required landfill.

- Term of agreement – 5-year initial term w/2 year extensions based on mutual agreement.
- Escalators – 3% (three percent) per year after the first year of the agreement to be implemented on the anniversary date of the contract.
- Fuel surcharge – fuel surcharge language and a base fuel price to be mutually agreed upon between the County and Waste Industries if Waste Industries is awarded the new agreement to provide all of the proposed services to follow.
- Residential - residents in the residential solid waste collection program will be provided a 96-gallon container and pricing is provided for an additional cart if requested by a household.

- Commercial – FE pricing is for service only. Rental of commercial FE dumpsters is not included in the price proposal as commercial customers are currently under a separate agreement for rental of FE dumpsters or may purchase and provide their own dumpsters.
- Roll Off – roll off hauling from the Cana Convenience Site - \$185 per roll off haul (disposal not included in this price).
- All prices on the following price proposal page are per month rates.

It is our hope you will find our overall proposal favorable and we are available to meet with you at your convenience to answer to any questions and provide any clarification that may be needed.

Sincerely,


Robert Waschler

General Manager

Waste Industries/GFL Environmental



Carroll County – Solid Waste Collection Rates

Residential Service:

Weekly Trash Collection with 96 Gallon Container Provided = \$18.55

Second Containers at same address = \$16.90

Senior discount (over 65) = \$15.92

Commercial Services Price Chart

Container Size	Frequency						
	Monthly	Every Other Week	Weekly	2 X Week	3 X Week	4x Week	5x Week
2yd	\$65.00	\$77.93	\$120.76	\$223.41	\$310.63	\$397.85	\$485.07
4yd	\$75.00	\$95.88	\$140.47	\$259.87	\$369.86	\$479.85	\$589.84
6yd	\$85.00	\$110.40	\$165.17	\$305.56	\$436.78	\$568.00	\$699.22
8yd	\$95.00	\$123.80	\$177.35	\$329.81	\$482.27	\$634.73	\$796.99

****All rates are subject to an annual Consumer Price Adjustment of 3% for the term of the agreement. This increase will be assessed annually on the anniversary date of the agreement.*

Request for Proposals
Carroll County Board of Supervisors
Solid Waste Collection
January 6, 2020

In accordance with the Carroll County Solid Waste Disposal Ordinance the County of Carroll is requesting proposals from qualified firms to provide franchise(s) for the Solid Waste Collection and Disposal. The proposal shall include the following items:

- 1- Monthly Rate of Charge for collection and disposal of household refuse to include containers for single family dwellings
- 2- Dates of collection
- 3- Types of containers
- 4- Rate of Charge for collection and disposal of commercial, industrial and business waste to include containers
- 5- How the proposed franchisee shall comply with all provisions under Chapter 21, Solid Waste of the Carroll County Code
- 6- Pricing proposals for monthly most to operate the Cana household solid waste collection facility to include providing all labor, operating and maintained County owned containers, charging and collections of disposal fees, maintaining facility to include mowing and trimming, paying of all associated costs to include electrical, telephones, etc. and hauling and paying of disposal fees.
- 7- Proposed hours of operation for the Cana facility

Proposals shall be received until 2pm local prevailing time at the County Administrators Office, 605-1 Pine Street, Hillsville, VA 24343 on February 7, 2020. The proposals will be opened and read aloud at 2:15pm on the same date.

A pre-proposal conference will be held on January 28 at 2pm in the County Administrator Office at 605-1 Pine Street, Hillsville, VA.